

BackupEDGE 3.0 and Amazon S3 Information

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BackupEDGE 3.0 Information

We're very pleased to announce that *BackupEDGE* 03.00.00 is now in Beta 3 and close to release candidate and final release.

- All of the Linux versions are available for Beta 3.
- SCO OpenServer 6 is available for Beta 3.
- SCO UnixWare 7 should be available later this week.
- SCO OpenServer 5 will follow UnixWare 7.

Since the release has been delayed a bit, there is still time to purchase *BackupEDGE* 2.x licenses, upgrades, competitive upgrades and support subscriptions at current prices and get a free upgrade to the higher priced 3.0 series. Contact your reseller quickly. When 3.0 first customer shipments begin, this offer will end.

BackupEDGE 2.x Continues

We recognize that some people have a longer qualification process. We are going to continue 2.x licensing of a few SKUs to allow for an easy transition. However, at the time 3.0 ships these SKUS will

1. move to 3.0 pricing and
2. be eligible for a free upgrade to *BackupEDGE* 3.0 for one year from their activation date.

See pages two and three of this newsletter for the finalized retail price list and eligibility tables. You may want to save them for quick reference.

New Features in 3.0

Here's a summary of the major new features in *BackupEDGE* 3.0.

- *MySQL Hot Backups*
- *Blu-ray writer support*
- *Multiple archives per medium on...*
 - Tape media
 - Blu-ray re-writable media
 - DVD re-writable media
 - Iomega REV media
- *D-to*-to-* Backups*
Quick backup to something fast, like a removable disk, FTP, or REV Resource, then an automatic copy sent to a second resource after the backup window is closed.
- *All New Scheduler*
allowing easy creation of even the most complicated backup schemes, multiple week rotations, etc. For instance, even the *Basic Schedule* could have all of the following defined:
 - Master Backup last day of year.
 - Master Backup first day of each month.
 - Master Backup 15th day of each month.
 - Differential backup every weekday.

There are far more combinations available but you get the idea. This combines with new archive expiration time settings to allow more flexible data protection.
- *Upgraded Web Based Administration*
No special files are necessary. Just enable and then browse to port 3946 on the server with https.

Visit our web site to join the beta program today.

New Amazon S3 Pricing

Amazon Web Services has lowered pricing on cloud storage, so we're lowering the cost of *BackupEDGE* storage to *Amazon S3*, effective March 1, 2010.

We've **doubled** the amount of on-line storage allowed in the base monthly price from 25GB to 50GB.

We've also **increased** the uploads and downloads included in the base monthly price **25%** from 40GB to 50GB.

We've **lowered** the per-GB charges after 50GB of online storage to 20¢/GB and uploads after 50GB to 10¢/GB, while downloads remain at 20¢/GB after the first 50GB.

Amazon S3 Notes

The \$30 monthly fee remains the same and **includes** support and maintenance on the *BackupEDGE* license of record for this account, which will be an additional \$200/yr value when *BackupEDGE* 3.0 ships.

The \$30 monthly fee is **pro-rated**. You only pay for the days you use, so we encourage you to try out this storage format if you have enough bandwidth. For example...

- if you enable the service in the middle of a month you'll only be charged about half the monthly fee.
- if you try out the service for three days and then discontinue it, you'll get a refund of the unused days and it will cost you about \$3, or about a buck per day.

If you use it for a few months and then discontinue, you'll be pro-rated and refunded for the portion of the last month you don't use.

Browse [here](#) for more information and to register.

BackupEDGE 3.0 Pricing

BackupEDGE 3.0 pricing^(a) becomes effective on the date the product ships, estimated to be early March, 2010. All BackupEDGE 2.x and 3.0 licenses are now delivered via printed or emailed license form only, i.e. no media is shipped unless a media kit BE3MKT is ordered. 2.x media kits (installation CD-ROM images) are download-only.

SKU	Description	Old Retail	New MSRP (b)	NOTE
Commercial Retail Licenses				
BE3REL	BackupEDGE 3.0 Retail License installs on any one of: Linux 2.6.x / 2.4.x (Intel IA32/EM64T/AMD64) SCO OpenServer 6.0.0 SCO OpenServer 5.0.5 - 5.0.7 / 5.0.7V SCO UnixWare 7.1.1 - 7.1.4	\$400.00	\$500.00	c
BE3SUL	BackupEDGE 3.0 Interim Product Upgrade License: 2009 Retail Activations only.	-	100.00	d
BE3PUL	BackupEDGE 3.0 Product Upgrade License: from 2.x only - not under a current Subscription.	160.00	250.00	e
BE3CUL	BackupEDGE 3.0 Competitive Upgrade License: restrictions apply	260.00	350.00	f
BE3ENC	BackupEDGE 3.0 Encryption Supplement License: 2.x Encryption licenses will be upgraded at no charge with any license upgrade by request.	160.00	150.00	
BE3MKT	BackupEDGE 3.0 Media Kit: CD-ROM in mailer. All docs on-line or on CD-ROM.	20.00	20.00	
BE3SUP	BackupEDGE 3.0 Annual Support / Maintenance Subscription: Valid for 3.0 licenses only.	-	200.00	g
Non-Profit/ Charity Licenses (See eligibility requirements on the Microlite Web Site)				
BE3RELNP	Non-Profit / Charity / Educational version of BE3REL	\$300.00	\$400.00	c
BE3SULNP	Non-Profit / Charity / Educational version of BE3SUL	-	\$100.00	d
BE3PULNP	Non-Profit / Charity / Educational version of BE3PUL	120.00	\$200.00	e
BE3CULNP	Non-Profit / Charity / Educational version of BE3CUL	220.00	\$280.00	f
BE3SUPNP	Non-Profit / Charity / Educational version of BE3SUP	-	\$160.00	g
Legacy 2.x Licenses				
MB2SI	BackupEDGE 2.x Retail License	\$400.00	\$500.00	
MB2EL	BackupEDGE 2.x Encryption Supplement License	160.00	150.00	
TSC1Y	BackupEDGE 2.x Annual Support / Maintenance Subscription: Valid for 2.x licenses only.	160.00	250.00	h

- a - All prices listed are in US dollars. All other SKUs are retired and discontinued when 3.x ships.
- b - Manufacturer's Suggested Retail Price.
- c - Retail BackupEDGE 3.0 licenses include a one year Support / Maintenance Subscription.
- d - BackupEDGE 2.x licenses first activated between January 1, 2009 and October 31, 2009 are eligible for a \$100 (price-difference only) upgrade to BackupEDGE 3.0 and must be purchased, registered and activated within 1 year of the original activation or by April 30, 2010, whichever is later. Support / Maintenance ends one year after original 2.x activation. This SKU will be retired October 31, 2010. We recommend purchasing BE3PUL instead, which provides the upgrade and a Support / Maintenance Subscription for these licenses.
- e - Applies to upgrades from BackupEDGE 2.x licenses not under a Support / Maintenance Subscription. Includes one year Support / Maintenance Subscription. Old BackupEDGE serial number required for activation.
- f - Competitive Upgrades are for those wishing to switch to BackupEDGE from retail copies of ARCserve, Arkeia, BRU, Lone-Tar, NetBackup, NetVault, TapeWare, Zmanda and similar products. ARCserve Lite, open source software and things that come free with tape drives or the operating system do not qualify. Includes one year Support / Maintenance Subscription. Proof of purchase of the product being upgraded required for activation.
- g - Support / Maintenance Subscriptions are for BackupEDGE 3.x clients wishing to renew, so this SKU need not be ordered until approximately one year after 3.x first customer shipments. This SKU is NOT available to

BackupEDGE 2.x licensees, who need TSC1Y. Valid 3.x Serial number and operating system release information required to order.

- h - Support / Maintenance Subscriptions for legacy BackupEDGE 2.x clients wishing to renew will be available at new pricing. Anyone ordering this Subscription may upgrade to 3.0 upon request at no additional charge during the course of the Subscription. Valid 2.x Serial number and operating system release information required to order.

BackupEDGE 2.x licenses first activated after November 1, 2009, and licenses under a valid Support / Maintenance Subscription, are eligible for a free upgrade to BackupEDGE 3.0. End user must contact Microlite Corporation before April 30, 2010 to get the free upgrade license. Support / Maintenance Subscription ends one year after **original** 2.x activation.

BackupEDGE 1.x licenses are all over six years old and not eligible for an upgrade. A new license must be purchased.

BackupEDGE 3.0 Eligibility Requirements

Requirements table for clients wishing to license BackupEDGE 3.0. Determine the status of the client in the column on the left, then the license required in the column on the right. Listed in price order, highest to lowest.

<i>If the end user...</i>	<i>Required BackupEDGE 3.0 License</i>
has a BackupEDGE 01.02.04 or earlier license and is not under a Support / Maintenance Subscription.	BE3REL BackupEDGE 3.x Retail License.
does not have a licensed copy of BackupEDGE and does not own a competitive product from the list on page 2 note f.	BE3REL BackupEDGE 3.x Retail License.
does not have a licensed copy of BackupEDGE but does own a competitive product from the list on page 2 note f.	BE3CUL BackupEDGE 3.x Competitive Upgrade License.
has a BackupEDGE 2.x license activated before January 1, 2009 that is not under a Support / Maintenance Subscription.	BE3PUL BackupEDGE 3.x Product Upgrade License.
has a BackupEDGE 2.x retail license first activated after January 1, 2009 and before October 31, 2009.	BE3SUL BackupEDGE 3.x Interim Product Upgrade License.
has a BackupEDGE 2.x retail license first activated after November 1, 2009.	Entitled to a no-charge upgrade to a BackupEDGE 3.x License, with free Support and Maintenance for 1 year from the original 2.x activation date.
has a BackupEDGE 2.x upgrade license or competitive upgrade license first activated after January 1, 2009.	Entitled to a no-charge upgrade to a BackupEDGE 3.x License, with free Support and Maintenance for 1 year from the original upgrade activation date.
has a BackupEDGE 2.x license under a valid Support and Maintenance Subscription as of January 1, 2010.	Entitled to a no-charge upgrade to a BackupEDGE 3.x License, with free Support and Maintenance for 1 year from the original upgrade activation date.

End users eligible for a no-charge upgrade **must** contact Microlite Corporation prior to April 30, 2010.

Tom Podnar - President
Microlite Corporation

Notices

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<http://www.microlite.com>